



Radio modem & Router



Press release

25th October 2012

RipEX, the New Generation Radio Modem, triumphs in Major Tender

Mexico's Federal Electricity Commission, Comisión Federal de Electricidad (CFE) issued a tender in July 2012 for the radio communication backbone of its SCADA system, which controls the power distribution in the Mexico City area.

We are proud to announce that this contract for 1000 sites has been won by RipEX, the latest generation radio modem produced by RACOM, and delivered by Solstand, RACOM's partner and distributor in Mexico.

This decision reaffirms the global position of RipEX as the most advanced and highest-performing radio modem. RipEX was the only product to have met customer requirements in full, successfully passing the strictest selection criteria, in what was a contest among all the mainstream competitors in the industry.

The RipEX radio modem turned out to be the optimal solution for CFE project both for commercial and for technical reasons. The communication system has been designed to utilize two serial interfaces at remote sites, one for data acquisition and the second for RTU management, while all the acquired data are concentrated via Ethernet in the control center. RipEX was the only solution to meet all functionality requirements, especially anti-collision protocol on radio channel.

The Partner view is given by Mr. Elmo Canales, Commercial Director of the Solstand Company: *"This tender endorsed our farsighted decision to represent RACOM on the Mexican market. RACOM gives us very good support and flexibly accommodated all CFE's application needs. Since RipEX is very well designed and we do have direct RACOM support, we are confident about implementing this major network without any problems."*

Martin Lácha, Sales Director at RACOM, adds: *"This success is a great honor and a tribute to RipEX. Even though RipEX is a new generation product, having been launched as recently as June 2011, it is gratifying to see its qualities confirmed in such a major tender in the most compelling and persuasive way – by customer choice."*

About RACOM

RACOM manufactures three main product lines: Radio Modems, GPRS/EDGE/UMTS/HSPA Routers and Microwave Links. RACOM has been on the market for over 20 years and is today one of the leading players in the global market of data transfer for SCADA & Telemetry applications, RACOM plays a significant role in setting development trends in this field. Thousands of RACOM radio and GPRS routers cover the world from the poles to the equator in dozens of countries. Further information can be found at <http://www.racom.eu>

About Solstand

Solstand Inc., supplier of SCADA communications services from products, systems design, and implementation of solutions to the commissioning of complete systems, has staff with over 15 years' experience in SCADA systems for power distribution networks in large scale, enjoys a nationwide presence in Mexico and is characterized by providing excellent service in high-performance sustainable solutions tailored to customer needs. For more information visit <http://solstand.com>

About CFE

The Federal Electricity Commission (CFE) is a company in charge of monitoring, generation, transmission and sale of electricity in all of Mexico. It was founded on August 14, 1937 by the Federal Government. CFE supplies to around 26.9 million customers as of 2012 and increases its customer base by more than one million annually. CFE is the largest company in the electricity sector in Latin America and owns the only nuclear power plant in the country. More information can be found at <http://www.cfe.gob.mx>

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